

COVID-19

How We Can Support Customers & Other Specialist Retailers Recover

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Davy Rosen Island Pacific CEO

How Can We Help?

"We are in this together" has been the resounding cry across the world and we have all watched aghast as COVID-19 has continued to roll its fury across the world.

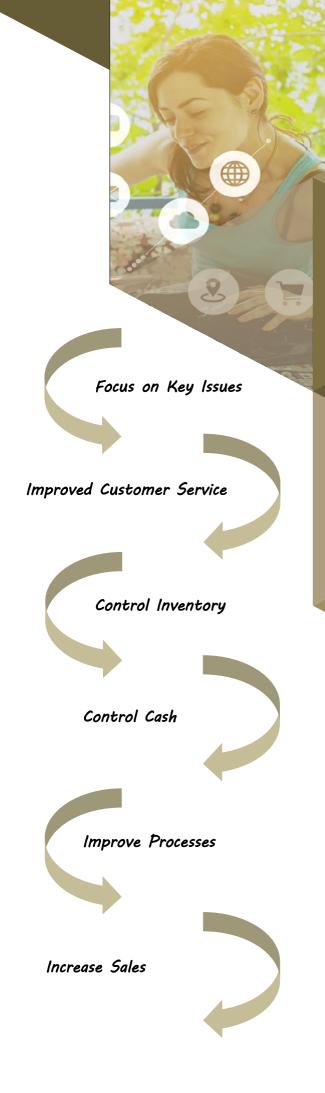
It has been about survival at its lowest and most basic instinct level of protection of yourself, your nearest and dearest and the wider community and then of course, never far from anyone's thoughts has indeed been the business of survival.

Like many of you, I and my Island Pacific team have been convening daily, to strategize and ensure we do our best to both protect our employees, support our customers, and of course, shore the business up to weather the storm.

Quick Wins & Fast! Let Us Help

As we look to the future, I absolutely have no doubt that we know we have the solutions which can support both our customers and specialist retailers to really ensure that they have the best solutions in place to support you on some of the key areas. These areas have exposed many retailers and prevented them from being agile in their reaction to COVID-19. We have formulated some solutions and packages which

- Solve the key challenges retailers are facing today
- Pre-packaged services delivered in 3 Months
- Payment post go live!





3 Month Implementation Packages Available

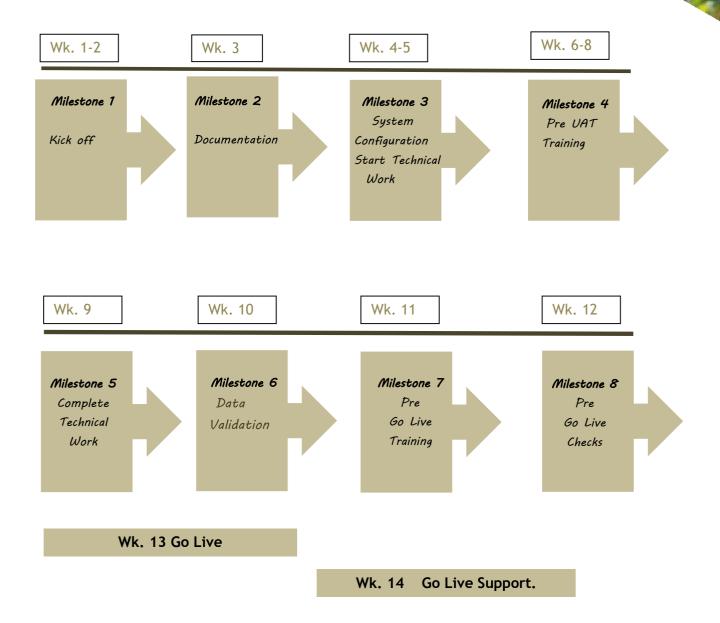
- 1. SmartOmni, Omni channel, Curbside delivery, C&C, BOPIS
- 2. Allocation Manager & Replenishment Manager Ensure inventory is where it should be!
- 3. FastPlan Full open to buy control, control cash today
- 4. SmartAnalytics Do your team have the right information to make decisions quickly?
- 5. Supplier Portal, Communicate online in real time with suppliers
- 6. Customer Portal, Communicate online in real time with Wholesale & Franchisee's
- 7. Cloud Solutions for streamlining your infrastructure with hosted & managed services



Choose the Right Package for You!



Delivered in Just 3 Months





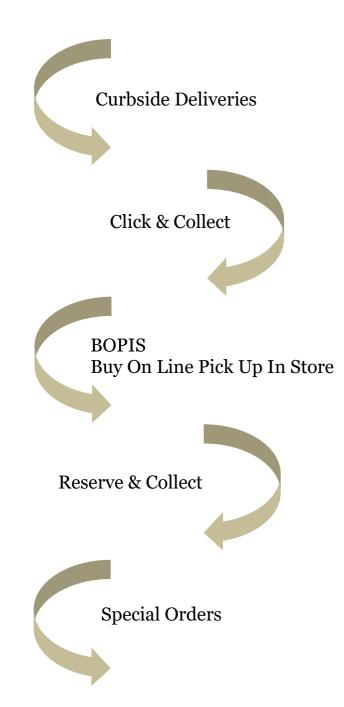


Package 1 SmartOmni

Customers expect flexible delivery options.

Proven ROI of 20% Increase in Sales

Make the most effective use of your inventory and offer your customers every option they need including Curbside deliveries, Click & Collect, BOPIS Buy on line & Pick up in store. Reserve & Collect



Package 2 Allocation & Replenishment Manager

Ensure your inventory is where it needs to be!

Proven to Reduce Markdowns, Transfers & Increase Sales

Ensure initial allocations & ongoing replenishments are completely optimized across all channels. **Integrates Seamlessly**

Size Profiling & Grading Ensures Right Size Mix by Store / Channel



Flexible algorithms for every stage of Product Life Cycle.

Automated Stock Balancing Tool

Lower Initials, More Replenishment Inventory, Less Stock Movement!

Package 3 FastPlan

Control Open to Buy today.

20% Increase in Sales from 3% stock growth

Helping you control cash & make the right decisions quickly about where to spend Open to Buy where it is needed most in the business Fast & Accurate Control of Open to Buy

Reduce Manual Effort

Make The Right Decisions

Increased Accuracy & Improved Forecasting

> Increase Sales & Control Inventory

Package 4 SmartAnalytics

Improve decision making today

"Teams Spend Time Using Reports Not Producing Them"

Improve decision making deliver & real time online and mobile reporting tool across SmartSuite & any other third party applications Single Version of the Truth

Faster Improved Decision Making



"Huge Game Changer"

Package 5 Supplier Portal

Communicate quickly & seamlessly online with your suppliers

> **Communicate Seamlessly Online**

Replace manual effort and time wasted on phone calls and emails, communicate quickly and seamlessly with all suppliers online Integrates Seamlessly with Existing Systems

Automate Online Communication with Suppliers

> One Central Portal For All Communications

Full Collaboration & Auditing Tools

Package 6 Customer Portal

Communicate quickly & seamlessly with your Wholesale & Franchise partners Integrates Seamlessly with Existing Systems

Communicate Seamlessly Online Automate Communication with Wholesale Partners

Replace manual effort and time wasted on phone calls and emails, communicate quickly and seamlessly with Wholesale & Franchise Partners online

One Central Portal for all Communications

Full Collaboration & Auditing Tools

Package 7 Cloud Solutions

Reduce Costs!

We Focus on Your Technology. You Focus On Your Business!

Reduce employee costs by moving from on premise to the cloud with a fully managed and hosted service from Island Pacific Control IT Costs

Reduce Labor Costs

Stay Focused On Your Core Retail Business

Reduce Risk Increase flexibility